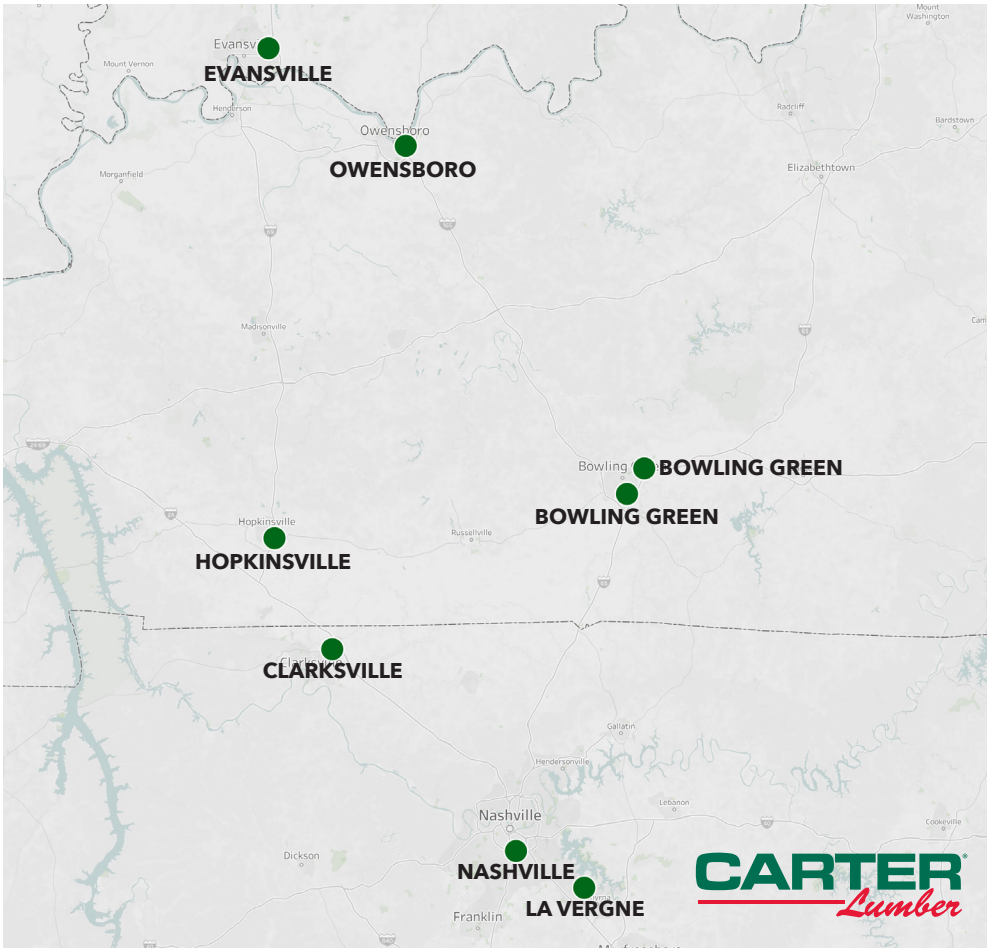
CARTER® Lumber

NASHVILLE MARKET



YOUR BUILDING PARTNER



Build on a Strong Foundation

W.E. Carter opened the doors of his first lumberyard in 1932 in Akron, Ohio. He set out to have a family-run company that treated its customers like they were family. Over 90 years later, we're still operating with the same philosophy. We are dedicated to providing our professional customers with a broad range of quality building materials and exceptional customer service.

Our Locations We Service

Bowling Green Components, Doors & Millwork
106 Cosma Dr. Bldg. B
Bowling Green, KY 42101
(270) 451-5335

Bowling Green Millwork
106 Cosma Dr. Bldg. A
Bowling Green, KY 42101
(270) 451-5337

La Vergne
444 Dick Buchanan St.
La Vergne, TN 37086
(615) 984-7997

Kight Bowling Green
3975 Louisville Rd.
Bowling Green, KY 42101
(270) 843-4316

Kight Evansville
5521 Oak Grove Rd.
Evansville, IN 47715
(812) 479-8281

Kight Hopkinsville
1806 E. 9th St.
Hopkinsville, KY 42240
(270) 885-7150

Kight Owensboro
2301 Wind Haven Dr.
Owensboro, KY 42303
(270) 685-5000

Kight Kitchen & Design Center
2475 Scottsville Rd. Ste 100
Bowling Green, KY 42104
(270) 904-3944

Kight Kitchen & Design Center
2766 Wilma Rudolph Blvd. Ste D
Clarksville, TN 37040
(931) 802-2818

Kight Kitchen Interiors
5800 E. Virginia St.
Evansville, IN 47715
(812) 473-5251

Kight Kitchen & Design Center
2301 Wind Haven Dr.
Owensboro, KY 42303
(270) 685-5000

Carter Kitchen Interiors
516 Fontana Dr.
Nashville, TN 37204
(615) 942-5283







Installed Services On Your Site

As the housing market continues to get back on its feet, labor availablity is quickly becoming a bottleneck for builders across the country. As a Carter Lumber customer, however, you do not need to worry about finding your next crew. We can take care of that for you.

Whether you're building a multi-unit apartment complex or an entire development of single-family homes, Carter Lumber can give you peace of mind knowing you've got labor on-site that you can trust to work as hard as you do.

Subcontractors You Can Trust

We pride ourselves on only working with highly-skilled subcontractors who we pre-qualify across a wide range of knowledge, quality and safety measures. That means before, during and after the job, we're looking out for you.

Subcontractors must submit a safety plan and adhere to a strict code of conduct.

A Step Ahead

- **Reliability of a name you know & trust**
- **Availability of our wide subcontractor network**
- **A one-stop shop for materials and installation**
- **Guaranteed pricing**
- **Credit options**
- **Billing that lines up with draw schedules**
- **Pre-qualified and skilled professionals**
- **Jobsite management**
- **Improved bottom line**



Part Of Your Team

No matter what you're looking to build, our installed services can help you complete all or part of the job as a member of your team. We're an industry leader in our core installation services. We have years of experience managing installations across our 11 state region and beyond.

Our Services Include

- **Framing**
- **Roofing & Siding**
- **Exterior Doors & Windows**
- **Kitchens**
- **Exterior Trim**
- **Decks**
- **Garage Doors**
- **Drywall**
- **Insulation**
- **Interior Trim & Doors**
- **After-Paint**
- **Vanities**
- **Shower Doors**

Installed Sales Managers

Every install job is managed on-site by one of our expert Installed Sales Representatives. With years of experience managing installed projects, many being former builders themselves, they know the exact level of service you expect when you sub out part of your job.

From start to finish, our representatives are there for you with an extreme focus on ensuring the job goes smoothly. Installed and material services estimates, delivery scheduling, organizing install teams and accurate billing: You don't have to worry about any of it with your Installed Sales Representative by your side.







Solutions for Large-Scale Projects

At Carter Lumber, we understand that commercial construction is about more than just materials–it's about meeting budgets, timelines, and expectations. Our Commercial Sales Division specializes in supplying professional builders with the expertise and building solutions required for commercial, multifamily, and institutional projects of any size. Whether you're working on a hotel, apartment complex, retail development, or office space, we are your partner from the ground up.

Project Management Support

We don't just drop material at the jobsite–we provide complete coordination. From procurement to scheduling and logistics, your dedicated Carter Lumber commercial specialist will work closely with you to ensure your job progresses smoothly, on time, and within budget.



What We Offer

- **Structural framing packages**
- **Engineered wood systems**
- **Wall panels and trusses**
- **Pre-hung commercial doors**
- **Rough and finish carpentry products**
- **Estimating and take-off services**
- **On-time delivery with jobsite coordination**

Why Choose Carter Commercial

- Experience with multi-phase, high-volume developments
- Localized support with national reach
- Vendor partnerships for specialty & code-compliant products
- Scalable capacity to support projects of any size

We know the commercial landscape is competitive, and your time is money. That's why our Commercial Sales Division is built around professionalism, precision, and performance–because your reputation is our business.







Company Owned + Operated Delivery

Unlike other companies that pass your orders off to an uninvested third-party for delivery, **we have our own company-owned fleet of delivery vehicles operated by fully-licensed drivers who make every single delivery of our products.**

We feel it's important to run our own fleet because no one cares more about your building materials arriving on time and in pristine condition than we do.

Delivery Down To A Science

We employ a state-of-the-art dispatch and delivery system that ensures every order arrives when it is supposed to arrive. With this system in place, we increased the efficiency of our fleet by almost 30%! The increased efficiency means more deliveries every day, which gives you greater flexibility when ordering from Carter Lumber.

Every load that is delivered to your job site is photographed before the driver gets back in their truck. This photographic record is a useful tool that allows us to account for the quantity and placement of every delivery you receive. Any questions or concerns regarding a delivery time, location or product condition can easily be answered by your sales representative in moments.

Specialized Delivery

Delivery doesn't start or stop with our trucks

- **Custom-built loads based on expected product use**
- **Specific On-Site Placement**
- **Additional delivery support: Truck-mounted forklifts and box trucks**



Experts You Can Trust

Being a busy building professional, having someone you can count on to service your account is a must. That's why we only hire the best salespeople in the building industry and provide them with the resources they need to give their customers an A+ experience.

Many of our salespeople have worked in the industry for decades, and many of them have been in your shoes at one time or another. They understand the pressure you face every day. They know what it feels like when an order is wrong or a delivery is late, so they make sure those kinds of things never happen.

Work, Made Easy

Our salespeople are out there every day working as your partner on every job we do together.

- **One point of contact**
- **Outstanding personal service**
- **Expert advice**
- **Industry information**
- **Delivery scheduling**

One Point Of Contact

When you open your account with Carter Lumber, we'll assign you an outside sales representative who will remain your single point of contact moving forward. Anything you need, from getting estimates, asking questions, placing orders to making payments, they can handle it for you.

It's our personal, concierge-level of service that makes Carter different. We know you have many choices when it comes to purchasing your building materials, but once you experience working with Carter and our salespeople, **you'll see why we are consistently the building materials supplier of choice for professional builders.**



Components Plants

Company-owned component plants supplying:

- **Pre-fabricated wall panels**
- **Interior/Exterior doors**
- **Engineered wood products**
- **Roof trusses**
- **Floor trusses**
- **Wall and floor panels**
- **Doors**

On-Site Manufaturing

Our components facilities produce high-quality products on site, offering customers components designed and produced by the job. Our components are: designed on site, value engineered, and made-to-order, allowing for shorter lead times and quality control.

Quality and Flexibility

By building our own components, we are able to offer you a high-quality product designed and produced specifically for your job. No matter how complicated the design, you can be sure that the product you receive will be of the highest quality after undergoing our rigorous quality control process.

Speaking of receiving your components, unlike our competition, we deliver them on our own vehicles. Therefore, we are happy to accommodate the delivery schedule that fits the needs of your project.







Advanced Manufacturing

In our manufacturing facilities, we've spent years and millions of dollars investing in our manufacturing equipment to provide our customers with the most technologically advanced component plants in the nation. Our laser-guided truss tables, projection systems, and paperless real-time job tracking system is run by our team of highly skilled professionals who ensure the job, no matter the size, is done safely, on time, and on budget.

More Efficient with Less Waste

- Shorter setup times
- Higher production
- Consistent quality
- Reliable lead times

Helping Your Business

- Reduced crew sizes
- Increased profitability
- Lowers construction costs
- Decreases cycle time

Value Engineering & Design

Our manufacturing team and facilities are constantly evolving and implementing best practices and the most advanced technology to help you build as efficiently as possible. Improving the value of your project does not mean cutting costs – we optimize all elements of the project scope.

Our in-house design teams specialize in creating the most optimal components for your project, including wall panels, engineered floor and roof systems, and floor and roof trusses.



Our Millwork & Door Shop

Combining old-fashioned craftsmanship and state-of-the-art technology enables us to provide a wide variety of finishing materials and customer solutions for your next job. Our facilities provide local markets with a majority of their stock molding profiles and pre-hung interior doors. Having market mills close to your next job means faster turnaround times and affordable delivery solutions for these delicate materials.

- **Interior & Exterior Door Shop**
- **Molding**
- **Stair Parts**
- **Columns**

Custom Millwork

When it comes to custom millwork, molding and trim of any kind, Carter Custom Millwork is the place to start. If you can dream it, we can make it! Our custom millwork team can turn your sketches and ideas into a unique profile. From casings and crown molding to chair rails, from custom mantles and cabinetry, you can count on us for quality finishing touches that add elegant details and durability to every project.

Our experts use their hands-on skills to make sure everything is done perfectly, beginning with the wood entering our warehouse to being transformed into an intricate millwork product.

Stock Moulding

Carter Custom Millwork carries a full line of stock molding profiles available for immediate delivery. With so much millwork in stock every day, chances are we have what you're looking for. Our stock moldings include a vast array of casings, bases, crowns, sills, chair rails, and much more. We offer these profiles in various materials, such as hardwoods like poplar, oak, and maple, as well as medium-density fiberboard (MDF). All of our stock moldings are milled and sanded on-site by our millwork specialists.

- Hundreds of profiles available
- Offered in MDF, and a variety of hardwoods
- Wide variety of sizings
- Architecturally accurate
- Inexpensive way to elevate a home or commercial project







Millwork Experts You Can Trust

A big part of the value our mill adds to your business is the vast knowledge of our staff. Our millwork experts bring this expertise to every job they service, helping you to find solutions for even the most difficult job. They have the resources available to help you visualize and design what the end product will look like, so you know you'll be satisfied before a single piece of wood is milled.

They can assist in selecting materials, finishes, and profiles, should your job require it. We are able to provide our customers with such quality products because we have both advanced technology and skilled millwork experts, who have years of hands-on experience crafting exceptional millwork pieces.

Careful Delivery

Carter Custom Millwork employs its own dispatch and delivery system, ensuring your order arrives on time and safely. We feel it's important to run our own delivery because no one cares more about your order arriving on time and in pristine condition than we do.

We treat our deliveries very gently, just like furniture deliveries. We use caution while handling these sometimes delicate and highly valuable orders. Our drivers are trained to treat their deliveries with extreme care.

Unparalleled Service

- Wide selection of trim and doors
- All the popular profiles
- Short lead times
- Experts you can trust
- Flexible, secure delivery
- Unsurpassed quality
- Complete customization







Increase Your Profits

Take your Engineered Wood Product (EWP) projects to the next level. As the need for EWP grows, you need a supplier that can maximize the use of EWP and increase your profits.

Carter Components offers on-site EWP processing with our state-of-the-art Hundeggar saw, ensuring your order is perfect every time.

We carry every EWP product your project should require, and we can customize EWP, plumbing, and HVAC materials to your needs.

Our experience, product capabilities, and customer service make us the best choice for your building materials supplier.

Our Expertise

Carter Lumber has on-site EWP design and sales support experts to assist you with these money-saving products into your next job. With years of expertise under their belts, they can take your plans and redesign them to increase structural soundness and increase your job site efficiency with EWP products.







Structural Benefits

When considering the types of lumber to use for construction, make sure you do not look over EWP. Engineered Wood Products are necessary for construction, especially for wall and roof sheathing. EWP has many benefits that builders and contractors need to consider, including:

- Greater dimensional stability over solid sawn lumber
- Longer lengths which are quicker to install, reducing cycle time
- Engineered solutions with greater design flexibility
- Less job site waste; reduces disposal fees
- Overall higher quality; fewer warranty claims





Brand Name Products

Product Selection - As part of the nation's largest building supplier, we have the buying power to get the materials you need. From building basics to finishing, we offer a wide range of products, giving your business a key resource for any job.

Special Orders - If you find yourself in need of a product that we do not stock, don't worry. We can still get it for you with a special order. We have relationships with hundreds of suppliers offering thousands of products, which we are able to order at any time. Let us know everything you need for your next job and we'll get it for you.

If your project requires specific brand name products, **know that Carter Lumber carries all of the nation's top brand name building supplies.**

UNITED window & door

ANDERSEN WINDOWS & DOORS

Westlake Royal Building Products™

SIERRA PACIFIC WINDOWS

JamesHardie™

LP BUILDING PRODUCTS

SIMPSON Strong-Tie

ALLIANCE WINDOW SYSTEMS

Trex®

TimberTech AZEK

MiTek®

Ply Gem WINDOWS





You Name It, We Sell It

- Complete framing lumber and truss packages
- Sheet goods - OSB and plywood
- PVC exterior trim and cornice
- Decking - treated, composite and PVC
- Interior - millwork, trim and doors
- Siding - wood, vinyl, cement and steel
- Windows
- Signature exterior doors by Carter Lumber
- Kitchen & bath design

West Fraser

HUBER ENGINEERED WOODS

TAMKO ROOFING PRODUCTS

GAF

PWT FOCUSED ON EWP

SUMMIT

METRIE

STEVES

TrusJoist ENGINEERED WOOD PRODUCTS

woodgrain

KEMP Hand Crafted Cabinetry

CABINETWORKS GROUP

MASTERBRAND CABINETS, INC.





First Impressions Matter

Whether you're building a single-family home, custom residence, or multi-family development, Carter Lumber provides top-tier exterior materials to create curb appeal and structural integrity that lasts. Our curated selection of exterior products is designed to meet the needs of both professional builders and remodelers seeking durability, performance, and style.

Exterior Materials We Supply

- **Siding:** Vinyl, fiber cement, engineered wood, and steel options in a wide variety of textures & colors
- **Decking:** Pressure-treated lumber, composite decking, and aluminum products for clean architectural finishes
- **Roofing:** Shingles, metal roofing, underlayments, and accessories to suit any style or code requirement
- **Windows:** Vinyl, wood, and composite windows in a range of styles, colors, and performance options from trusted manufacturers

Partnered with Trusted Brands

Carter Lumber stocks products from the industry's leading manufacturers, including LP SmartSide, TimberTech, Andersen, and more–so your exteriors are always built to impress and built to last.

Support Beyond Supply

- Expert advice on product selection
- Estimating and custom take-offs
- Installed sales options available
- Jobsite delivery with specialized handling

When you partner with Carter Lumber, you gain more than just materials–you gain confidence in every exterior you build.





Meeting Demand with Precision

Complete framing lumber and To keep up with growing customer needs and continue delivering exceptional value, Carter Lumber has expanded its millwork operations with the opening of a brand-new exterior door hanging facility in Emporia, Virginia. This strategic addition enhances our ability to provide quality exterior doors across our entire footprint, offering greater efficiency, improved pricing, and faster delivery timelines.

Purpose-Built for Performance

The Emporia facility was built with future growth in mind. Launching with a state-of-art exterior door machine, it delivers the same high-quality, dependable craftsmanship Carter customers have come to expect from our interior door shops.

Facility Highlights

- Brand-new exterior door hanging operation
- Strategically located in Emporia, VA for regional efficiency
- Serves all Carter Lumber markets across our 16-state footprint
- Optimize for speed, consistency, and cost-effective delivery
- Built with expansion in mind as demand grows

Better Service, Better Doors
By bringing exterior door production in-house, we maintain tighter quality control, ensure accurate customization, and improve lead times.



Estimating Services

Quoting your customers accurately can mean a world of difference in how a project turns out. Because a large portion of your costs come from materials, wouldn't you love to know exactly what those will cost? With Carter Lumber's Estimating Services, you can.

Let our in-house team of estimators produce take-offs and estimates for your next build. The estimating department has decades of experience estimating materials for a myriad of project types.

- **Commercial**
- **Residential**
- **Custom millwork**
- **I-Joist**
- **Engineered wood products**
- **Wall panels**
- **Trusses**
- **Multi-family framing**
- **Single-family framing**
- **Interior trim**

In addition to estimating the cost and preparing take-offs for building projects, on large projects, our team is also able to draft assembly reports. These reports are vital to keep your build on track and under budget.







Designed For Builders

Our in-house credit services have been designed from the ground up to help builders like you by extending credit for purchases made at Carter Lumber locations across the country. With tens of thousands of builders already using the service, we understand that having this payment flexibility available is extremely valuable as you run your business.

The credit department is truly in-house at Carter Lumber, so when you're working with a member of our team, you can rest assured you're dealing with a Carter Lumber employee. We've worked with professional builders for years to help them grow their business

Advantages Of In-House Credit

- **Dealing with only Carter Lumber employees**
- **Online account management**
- **Itemized billing by job name**
- **P.O. tracking**
- **One credit line for all of your jobs**
- **Purchasing control - can only be used at Carter Lumber**
- **No annual fee**
- **Easy application process**

Applying Is Easy

Applying for a Carter Lumber Yard Account is easy. Simply ask your sales representative for an application and they can assist you with the process.

We now have the option to pay your account online! Carter Lumber's new ePay system allows our customers to pay their invoices online. Customers have the flexibility and convenience to pay quickly and apply payments to different invoices.



Yard Rewards

The Yard Rewards program is our way of thanking you and your company for being loyal customers. Every time you make a purchase with Carter Lumber, you earn points that can be redeemed for fabulous trips.

Speaking of fabulous trips, you'll be talking about the Carter Lumber trips for years to come. We take care of everything for you and a guest, so that the toughest decision you'll have to make is: **frozen or on the rocks?**

Our Yard Rewards program makes it easy for you to sit back, relax and enjoy a much-deserved vacation. In years past, we've treated professional builders like you to destinations such as sunny Orlando, FL, and the exotic beaches of Aruba. When you choose Carter Lumber, you not only get exceptional service, but also the opportunity to travel to incredible destinations on us. You deserve to be rewarded for your business and hard work!

YOU COULD USE A VACATION.
SO TAKE ONE **ON US.**



How it Works

You earn 1 point for each $1 spent (net sales tax) on your Carter Lumber account

- Trip redemption occurs every August
- In order to redeem your points for a trip, your account must be current at both the time of redemption and at the time of the trip.
- Stay up-to-date on Yard Rewards by visiting **carterlumber.com/yardrewards**

Carter Lumber was founded on hard work, dedication, and customer service. Building on those values today, we strongly believe in showing appreciation to our customers and believe they should be rewarded for their continued loyalty.



CARTERLUMBER.COM