

# CARTER<sup>®</sup>

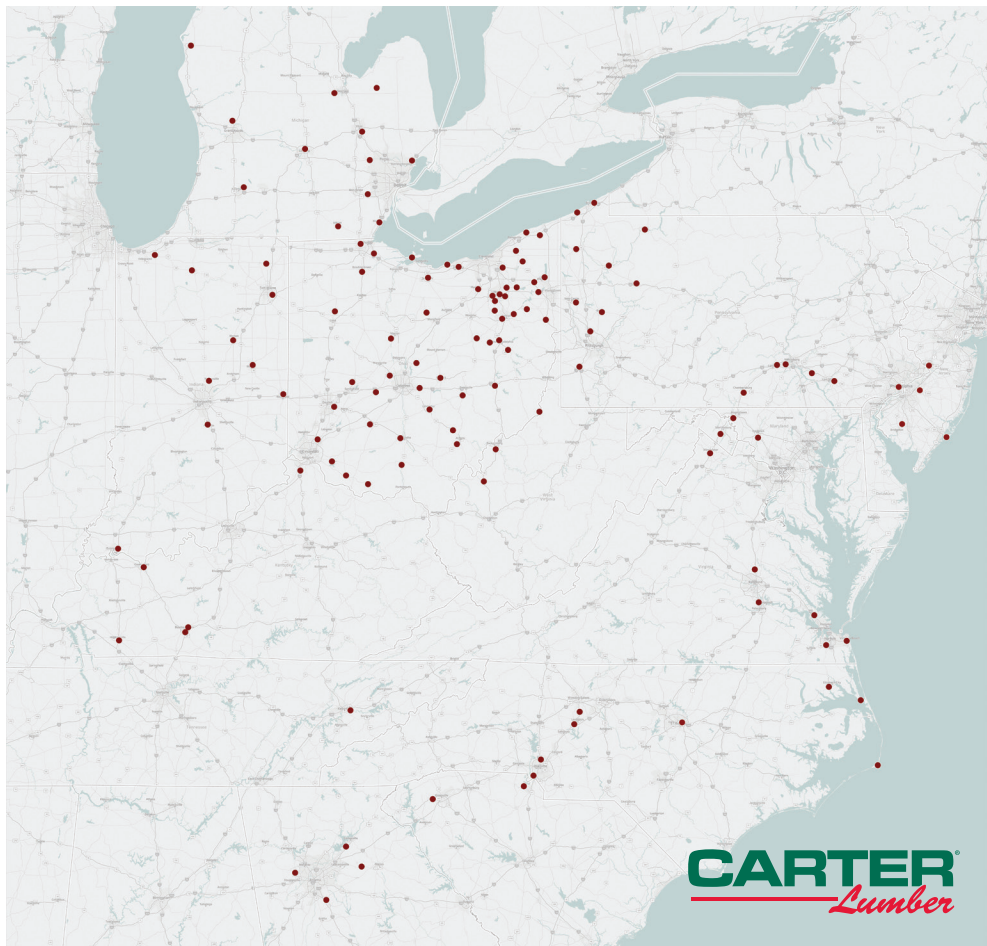
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## *Lumber*

### ATLANTA MARKET

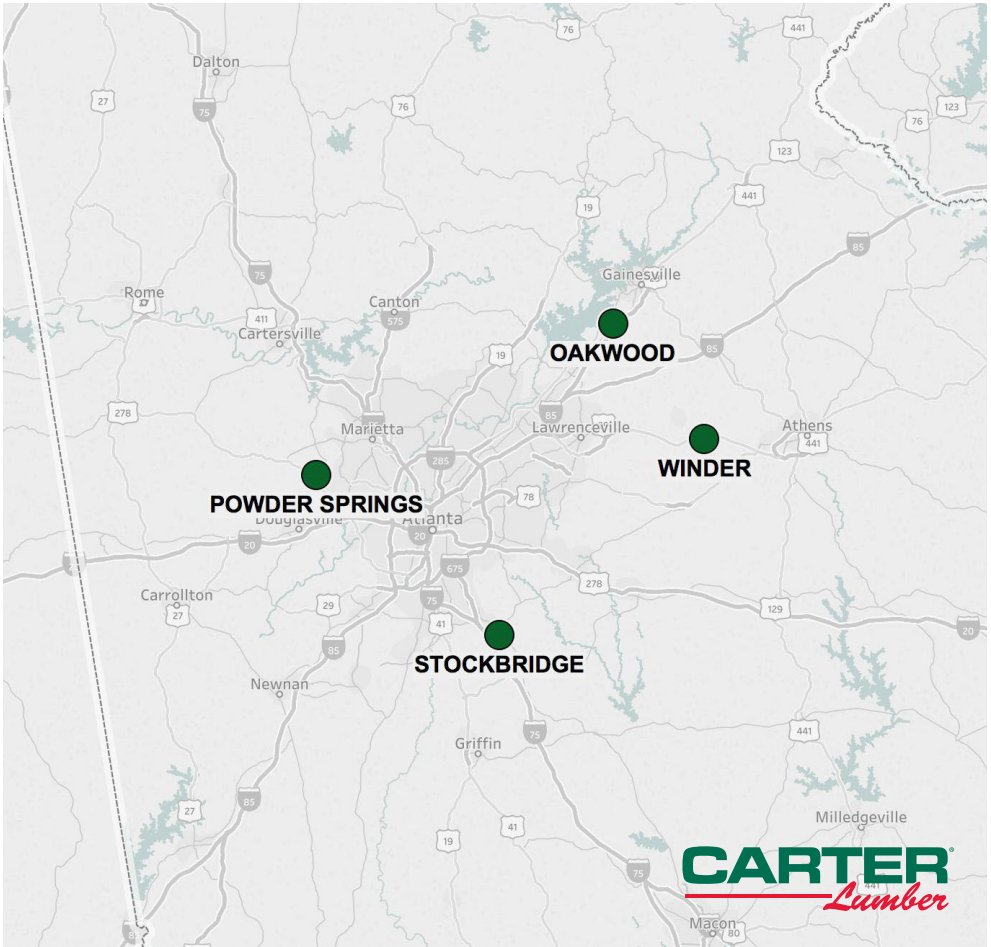


YOUR BUILDING PARTNER



## Build on a Strong Foundation

W.E. Carter opened the doors of his first lumberyard in 1932 in Akron, Ohio. He set out to have a family-run company that treated its customers like they were family. Over 85 years later, we're still operating with the same philosophy. We are dedicated to providing our professional customers with a broad range of quality building materials and exceptional customer service.



## Our Locations We Service

### Athens

1159 Hog Mountain Rd  
Athens, GA 30680  
(770) 867-5000

### Oakwood

4220 West White Rd  
Oakwood, GA 30566  
(770) 967-3654

### Powder Springs

3365 Florence Rd  
Powder Springs, GA 30127  
(678) 324-8616

### Stockbridge

472 Eagles Landing Pkwy  
Stockbridge, GA 30281  
(770) 507-5067



## COMPONENTS

Our state-of-the-art components facility produces high-quality products on site, offering customers components designed and produced by the job.



## EWP

On-site EWP design and sales support experts to assist with these money-saving products into your next job.



## INSTALLED SERVICES

Our Installed Sales Services utilize fully pre-qualified subcontractors to assist you with our core services of framing, siding, interior trim, decks, doors, and windows.



## MILLWORK

We combine old-fashioned craftsmanship with advanced technology to create quality moldings and millwork.



## ESTIMATING SERVICES

Our in-house team of estimators can produce take-offs and estimates for your next build. They have decades of experience estimating materials for a variety of project types.



## DOORS & WINDOWS

Providing our professional customers with the top namebrand products in exterior doors and windows.



## YARD REWARDS

Our Yard Rewards program is our way of thanking our professional customers for being loyal. Every time you make a purchase with Carter Lumber, you earn points that can be redeemed for fabulous trips.



**CARTER LUMBER** IS ONE OF AMERICA'S  
LARGEST BUILDING MATERIALS  
SUPPLIERS WITH OVER 150 LOCATIONS  
ACROSS THE EASTERN HALF OF THE  
UNITED STATES.



## Installed Services On Your Site

Having worked with professional builders like yourself for decades, we know that there are times when you could use a helping hand on a build. That is why we are proud to offer Installation Services that allow you to combine materials and labor in one purchase. Carter Lumber can give you the peace of mind, knowing that you've got labor on-site that you can trust to work as hard as you do.

## Subcontractors You Can Trust

We pride ourselves on only working with highly-skilled subcontractors who we pre-qualify across a wide range of knowledge, quality and safety measures. That means before, during and after the job, we're looking out for you.

Subcontractors must submit a safety plan and adhere to a strict code of conduct.

## A Step Ahead

- **Reliability of a name you know & trust**
- **Availability of our wide subcontractor network**
- **A one-stop shop for materials and installation**
- **Guaranteed pricing**
- **Credit options**
- **Billing that lines up with draw schedules**
- **Pre-qualified and skilled professionals**
- **Jobsite management**
- **Improved bottom line**



## Part Of Your Team

No matter what you're looking to build, our installed services can help you complete all or part of the job as a member of your team. We're an industry leader in our core installation services. We have years of experience managing installations across our region and beyond.

## Our Services Include

- Framing
- Exterior Doors & Windows
- Interior Trim & Doors
- Siding

## Installed Sales Managers

Every install job is managed on-site by one of our expert Installed Sales Representatives. With years of experience managing installed projects, many being former builders themselves, they know the exact level of service you expect when you sub out part of your job.

**From start to finish, our representatives are there for you with an extreme focus on ensuring the job goes smoothly.** Installed and material services estimates, delivery scheduling, organizing install teams and accurate billing: You don't have to worry about any of it with your Installed Sales Representative by your side.



## Company Owned + Operated Delivery

Unlike other companies that pass your orders off to an uninvested third-party for delivery, **we have our own company-owned fleet of delivery vehicles operated by fully-licensed drivers who make every single delivery of our products.**

We feel it's important to run our own fleet because no one cares more about your building materials arriving on time and in pristine condition than we do.

## Delivery Down To A Science

We employ a state-of-the-art dispatch and delivery system that ensures every order arrives when it is supposed to arrive. With this system in place, we increased the efficiency of our fleet by almost 30%! The increased efficiency means more deliveries every day, which gives you greater flexibility when ordering from Carter Lumber.

Every load that is delivered to your job site is photographed before the driver gets back in their truck. This photographic record is a useful tool that allows us to account for the quantity and placement of every delivery you receive. Any questions or concerns regarding a delivery time, location or product condition can easily be answered by your sales representative in moments.

## Specialized Delivery

Delivery doesn't start or stop with our trucks

- **Custom-built loads based on expected product use**
- **Specific On-Site Placement**
- **Additional delivery support: Truck-mounted forklifts and box trucks**



## Experts You Can Trust

Being a busy building professional, having someone you can count on to service your account is a must. That's why we only hire the best salespeople in the building industry and provide them with the resources they need to give their customers an A+ experience.

Many of our salespeople have worked in the industry for decades, and many of them have been in your shoes at one time or another. They understand the pressure you face every day. They know what it feels like when an order is wrong or a delivery is late, so they make sure those kinds of things never happen.

## Work, Made Easy

Our salespeople are out there every day working as your partner on every job we do together.

- **One point of contact**
- **Outstanding personal service**
- **Expert advice**
- **Industry information**
- **Delivery scheduling**

## One Point Of Contact

When you open your account with Carter Lumber, we'll assign you an outside sales representative who will remain your single point of contact moving forward. Anything you need, from getting estimates, asking questions, placing orders to making payments, they can handle it for you.

It's our personal, concierge-level of service that makes Carter different. We know you have many choices when it comes to purchasing your building materials, but once you experience working with Carter and our salespeople, **you'll see why we are consistently the building materials supplier of choice for professional builders.**



## Components Plants

Company-owned component plants supplying:

- **Pre-fabricated wall panels**
- **Interior/Exterior doors**
- **Engineered wood products**
- **Roof trusses**
- **Floor trusses**
- **Wall and floor panels**
- **Doors**

## On-Site Manufacturing

Our components facilities produce high-quality products on site, offering customers components designed and produced by the job. Our components are: designed on site, value engineered, and made-to-order, allowing for shorter lead times and quality control.

## Quality and Flexibility

By building our own components, we are able to offer you a high-quality product designed and produced specifically for your job. No matter how complicated the design, you can be sure that the product you receive will be of the highest quality after undergoing our rigorous quality control process.

Speaking of receiving your components, unlike our competition, we deliver them on our own vehicles. Therefore, we are happy to accommodate the delivery schedule that fits the needs of your project.



## Our Millwork & Door Shop

Combining old-fashioned craftsmanship and state-of-the-art technology enables us to provide a wide variety of finishing materials and customer solutions for your next job.

Our facilities provide local markets with a majority of their stock moulding profiles and pre-hung interior doors. Having market mills close to your next job means **faster turnaround times and affordable delivery solutions for these delicate materials.**

- Interior & Exterior Door Shop
- Moulding
- Stair Parts
- Columns

## Millwork

Our millwork experts bring this expertise to every job they service, helping you to find solutions for even the most difficult of finishing issues. They have the resources available to help you design and visualize what the end product will look like, so you know you'll be satisfied before a single piece of wood is milled.

They can assist in selecting materials, finishes, profiles and even help design custom profiles, should your job require it.

## Unparalleled Service

- Wide selection of trim and doors
- All the popular profiles
- Short lead times
- Experts you can trust
- Flexible, secure delivery
- Unsurpassed quality
- Complete customization



## Increase Your Profits

Take your Engineered Wood Product (EWP) projects to the next level. As the need for EWP grows, you need a supplier that can maximize the use of EWP and increase your profits.

Carter Components offers on-site EWP processing with our state-of-the-art Hundeggar saw, ensuring your order is perfect every time.

We carry every EWP product your project should require, and we can customize EWP, plumbing, and HVAC materials to your needs.

Our experience, product capabilities, and customer service make us the best choice for your building materials supplier.

## Our Expertise

Carter Lumber has on-site EWP design and sales support experts to assist you with these money-saving products into your next job. With years of expertise under their belts, they can take your plans and redesign them to increase structural soundness and increase your job site efficiency with EWP products.



## Structural Benefits

When considering the types of lumber to use for construction, make sure you do not look over EWP. Engineered Wood Products are necessary for construction, especially for wall and roof sheathing. EWP has many benefits that builders and contractors need to consider, including:

- Greater dimensional stability over solid sawn lumber
- Longer lengths which are quicker to install, reducing cycle time
- Engineered solutions with greater design flexibility
- Less job site waste; reduces disposal fees
- Overall higher quality; fewer warranty claims



## Brand Name Products

**Product Selection** - As part of the nation's largest building supplier, we have the buying power to get the materials you need. From building basics to finishing, we offer a wide range of products, giving your business a key resource for any job.

**Special Orders** - If you find yourself in need of a product that we do not stock, don't worry. We can still get it for you with a special order. We have relationships with hundreds of suppliers offering thousands of products, which we are able to order at any time. Let us know everything you need for your next job and we'll get it for you.

If your project requires specific brand name products, **know that Carter Lumber carries all of the nation's top brand name building supplies.**





## You Name It, We Sell It

- Complete framing lumber and truss packages
- Decking - treated, composite and PVC
- Windows
- Sheet goods - OSB and plywood
- Interior - millwork, trim and doors
- Signature exterior doors by Carter Lumber
- PVC exterior trim and cornice
- Siding - wood, vinyl, cement and steel





## Estimating Services

Quoting your customers accurately can mean a world of difference in how a project turns out. Because a large portion of your costs come from materials, wouldn't you love to know exactly what those will cost? With Carter Lumber's Estimating Services, you can.

Let our in-house team of estimators produce take-offs and estimates for your next build. The estimating department has decades of experience estimating materials for a myriad of project types.

- **Commercial**
- **Residential**
- **Custom millwork**
- **I-Joist**
- **Engineered wood products**
- **Wall panels**
- **Trusses**

In addition to estimating the cost and preparing take-offs for building projects, on large projects, our team is also able to draft assembly reports. These reports are vital to keep your build on track and under budget.



## Designed For Builders

Our in-house credit services have been designed from the ground up to help builders like you by extending credit for purchases made at Carter Lumber locations across the country. With tens of thousands of builders already using the service, we understand that having this payment flexibility available is extremely valuable as you run your business.

The credit department is truly in-house at Carter Lumber, so when you're working with a member of our team, you can rest assured you're dealing with a Carter Lumber employee. We've worked with professional builders for years to help them grow their business

## Advantages Of In-House Credit

- **Dealing with only Carter Lumber employees**
- **Online account management**
- **Itemized billing by job name**
- **P.O. tracking**
- **One credit line for all of your jobs**
- **Purchasing control - can only be used at Carter Lumber**
- **No annual fee**
- **Easy application process**

## Applying Is Easy

Applying for a Carter Lumber Yard Account is easy. Simply ask your sales representative for an application and they can assist you with the process.

We now have the option to pay your account online! Carter Lumber's new ePay system allows our customers to pay their invoices online. Customers have the flexibility and convenience to pay quickly and apply payments to different invoices.



## Yard Rewards

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The Yard Rewards program is our way of thanking you and your company for being loyal customers. Every time you make a purchase with Carter Lumber, you earn points that can be redeemed for fabulous trips.

Speaking of fabulous trips, you'll be talking about the Carter Lumber trips for years to come. We take care of everything for you and a guest, so that the toughest decision you'll have to make is: **frozen or on the rocks?**

Our Yard Rewards program makes it easy for you to sit back, relax and enjoy a much-deserved vacation. In years past, we've treated professional builders like you to destinations such as sunny Orlando, FL, and the exotic beaches of Aruba. When you choose Carter Lumber, you not only get exceptional service, but also the opportunity to travel to incredible destinations on us. You deserve to be rewarded for your business and hard work!

YOU COULD USE A VACATION.  
SO TAKE ONE **ON US.**



## How it Works

You earn 1 point for each \$1 spent (net sales tax) on your Carter Lumber account

- Trip redemption occurs every August
- In order to redeem your points for a trip, your account must be current at both the time of redemption and at the time of the trip.
- Stay up-to-date on Yard Rewards by visiting [carterlumber.com/yardrewards](https://carterlumber.com/yardrewards)

Carter Lumber was founded on hard work, dedication, and customer service. Building on those values today, we strongly believe in showing appreciation to our customers and believe they should be rewarded for their continued loyalty.



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